



Highlights of Services & Programs: 2010

Business Development

- ⬆ Administer the **Tioga County Enterprise Zone** from 2006 to Present:
 - ⬆ Includes 18 communities and 95% of industries in Tioga County
- ⬆ **Tioga County Loan Programs** generating a Total Project Cost of \$1,535,787.00 with a Total Private Cost of \$1,273, 537.00 and a Total Public Cost of \$262,250.00 for 2010
 - ⬆ Loans Closed: 5
 - ⬆ Retained & Projected Jobs: 59

- ⬆ Tioga County Loan Programs, in combination with **Other Public Loan Programs**, has generated from 2003 through 2010:

Year	Private Cost	Public Cost	Total Cost	Jobs Retained	Jobs Projected	Jobs Total
2003	\$12,817,710	\$5,772,000	\$17,025,000	690	73	763
2004	\$ 5,400,000	\$1,075,000	\$ 6,475,000	127	11	138
2005	\$ 4,154,488	\$ 308,000	\$ 4,462,488	238	28	266
2006	\$ 75,000	\$ 675,000	\$ 750,000	32	6	37
2007	\$ 4,154,488	\$ 308,000	\$ 4,462,488	238	28	266
2008	\$ 970,159	\$ 924,000	\$ 1,894,159	87	47	134
2009	\$ 5,137,774	\$ 946,537	\$ 6,084,311	31	26	57
2010	\$ 915,000	\$ 241,250	\$ 1,143,787	73	1	74
Total	\$33,624,619	\$11,249,787	\$44,297,233	1516	220	1,735

- ⬆ TCDC Loans Closed from 1998-2010 32
- ⬆ Received 24 serious **business inquiries** in 2010
- ⬆ Provided Direct Assistance to the following Projects:
 - ⬆ The Deane Center for the Performing Arts Project:
 - ⬆ DCED Anchor Building Grant of \$500,000 (\$32,263 Grant/\$462,737 Loan)
 - ⬆ Cowanesque Valley Broadband Project:
 - ⬆ Secured and Administered \$26,500 *eCommonwealth* Grant through NTRPDC
- ⬆ Developed and promote the **Tioga County Tax Preferential Abatement Program**. Currently there are eight (8) participating municipalities (Blossburg, Mansfield, Lawrence Township, Richmond Township, Tioga Borough, Wellsboro, Westfield Borough and Westfield Township), as well as Tioga County and the NTSD. Four (4) abatement projects were approved in 2010
- ⬆ Continue to work in **Cleaning Up the former Westfield Tanning Company (WESTAN)** site for safety and environmental and potential industrial reuse.
- ⬆ Contract an annual independent **Economic Analysis and Forecasting** for Tioga County

Leadership & Career Development

Leadership Tioga County has become the flagship of the *Tioga County Development Corporation* recognized at the state and national level.

Youth Leadership Program (YLP)

From 2000 through April 2010, 327 High School Juniors from the NTSD, STSD and WASD (New Covenant entered in 2009) have graduated. 1,380 Individuals, Organizations, Government, Businesses and Others have contributed \$790,867.28 in-kind to date.

Community Leadership Program (YLP)

The adult leadership program began in 2002. Through May 2010 106 adults will have graduated representing 35 businesses and organizations. During this time period \$411,299.73 of in kind services from 970 Individuals, Organizations, Government, Businesses and Other.

Educational Improvement Tax Credit Program (EITC)

The *Tioga County Foundation*, the charitable arm of the *Tioga County Development Corporation*, is pleased to offer its services as an approved **Educational Improvement Organization** for the **Pennsylvania Educational Improvement Tax Credit (EITC) Program**. This program offers businesses the opportunity to support educational initiatives within our local public school districts, Northern Tioga School District, Southern Tioga School District, and Wellsboro Area School District.

Over the past 3 years, the EITC Program has approved 69 grants for the 3 Public School Districts.

- △ 2007-2008 School Year
 - △ Approved \$10,000.00 in Grants from the Tioga County Foundation
 - △ Leveraged \$57,740.00 from the Applicants
 - △ 718 Students benefitted from the Funds
- △ 2008-2009 School Year
 - △ Approved \$36,856.00 in Grants from the Tioga County Foundation
 - △ Leveraged \$74,722.63 from the Applicants
 - △ 4,677 Students benefitted from the Funds
- △ 2009-2010 School Year
 - △ Approved \$36,160.00 in Grants from the Tioga County Foundation
 - △ Leveraged \$86,344.95 from the Applicants
 - △ 2,648 Students benefitted from the Funds

Organizational Development

Partnerships, Certifications, Communications & Events

Partner with Several Economic, Community, Educational & Health Care Organizations including:

- △ US Route 15/Appalachian Thruway Association for completion of US Route 15 and future I99 Designation
- △ Northern Tier Regional Planning & Development Commission (NTRPDC)
- △ Tioga County Partnership for Community Health (TCPCH)
- △ Northcentral Pennsylvania Area Health Education Center (AHEC)
- △ Tioga County Association of Boroughs (TCAB)
- △ Tioga County Association of Township Officials

- △ Local Chambers of Commerce & IDCs
- △ Mansfield University
- △ Pennsylvania College of Technology
- △ University of Scranton/Small Business Development Center (SBDC)
- △ Mill Cove, Inc.

Certifications

- △ 2009 - 2011 Pennsylvania State Certification of Economic Development
- △ 2009 - 2011 Area Loan Organization
- △ 2009 Pennsylvania Economic Development Association Economic Development Certification for President
- △ 2008 - 2011 Northeastern Economic Developers Association Certification for President

TCDC's eNews Insider

Initiated ***eNews Insider*** in 2008 for our Members and updated our tcdc-pa.com home page adding additional resource information, internal search engine and other features. During 2010, 13 ***eNews Insider*** Newsletters were sent to over 1,500 individuals, organizations, etc. in our system keeping our Members and other aware of the activities of our Corporation.

TCDC's Annual Legislative Breakfast

14th Annual Legislative Breakfast held on April 1, 2010 **attracted 205 Members** and Guests. The **15th Annual Legislative Breakfast will be held April 21, 2011.**

TCDC's Annual Meeting

17th Annual Meeting was hosted by the Southern Tioga School District and held on July 26, 2010 at the Mansfield Jr/Sr High School. It was attended by **over 195 Members and Guests** and 35 Marcellus Shale Related Vendors displayed their products and services. **The 18th Annual Meeting will be held on July 25, 2011.**

TCDC's Meet Our Member Mixer

In 2008, *TCDC* began a new event for our Members . . . ***Meet Our Member Mixer***. Our Third Annual "Meet Our Member" Mixer was held on September 15, 2010 at Elite Therapy, PC in Mansfield, PA and **attracted over 55 Members and Guests. Our 4th Annual Meet Our Member Mixer will be on the Tioga Central Railroad (Wellsboro & Corning Railroad) on September 14, 2011.**

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